

Business plan

HOW TO BECOME A DIRECT SELLER

1. Free Registration
 2. Register through our website: www.mismmyshop.com
 3. Update KYC
 4. Go through terms & conditions, agree & put signature through O.T.P.
 5. You will get your user ID & password instantly.
- After registration, anyone can start Business with Mannat India by simply purchasing products as per their choice & needs as Direct Sellers

Direct seller benefits

1. Retail profit 5 to 30% on MRP
2. Sales Growth commission
3. Sales performance commission
4. Repurchase income

1. Retail profit 5 to 30% on MRP

Lifetime commission on every product of the company


2. Sales Growth commission

Kindly note that:

A. **SP** means **Sales Point** which has been assigned to the product of the company

B. The company is providing pure sales commission on behalf of the purchase/sale of the product by direct seller

C. The maximum value of **1 SP** is **10Rs.**

(Example) A :- I.S.P. I.S.P. B.S.P B.S.P I.S.P.

25SP 76SP 106SP 43SP 30SP

I.S.P. (Incentive sales point)

B.S.P (Bonus Sales Point)

Total I.S.P = 131 SP

Total B.S.P = 149 SP


Payable S.P for the current week of **A** = 100SP

[I.S.P. = B.S.P. should be equal for this commission,
100SP x 10 Rs = 1000Rs]

Non-Equivalent ORGANIZATIONS Balance SP will be counted in next week business:

ISP = 31SP

BSP = 49 SP

(Example) B:- I.S.P. I.S.P. B.S.P B.S.P I.S.P.

 25SP 25SP 50SP 43SP 30SP

Total I.S.P. = 80 SP
 Total B.S.P.= 93 SP

Payable S.P for the current week of B = 50 SP
 [I.S.P. = B.S.P. should be equal for this commission
 50SP x 10 Rs = 500Rs]

Non-Equivalent ORGANIZATIONS Balance SP will be counted in next week business:

ISP = 30SP
BSP = 43SP

MAXIMUM ELIGIBLE SALES COMMISSION LIMIT

Category of DS	(Sales Point) through self-purchase	Initial weekly Maximum Eligibility in respect of the commission (In Rs.)
premium Direct Seller	Self-purchase Sales Point accumulated to 25 SP to 49 SP.	Rs. 100000/-
Super Direct Seller	Self-purchase Sales Point accumulated from 52 SP to 99 SP.	Rs. 150000/-
Premium super Direct Seller	Self-purchase Sales Point accumulated to 100 SP & above.	Rs. 300000/-

NOTE - Every Direct seller can update his/her direct seller code as per their own choice from the above-mentioned Categories. Option for update direct seller code is given in user login panel.

3. Sales performance commission

S.NO.	SP REQUIRED		QUALIFIED FOR RANK	INCOME
	I.S.P.	B.S.P.		
1.	100	200	BRONZE DS	1500
2.	400	800	SILVER DS	6000
3.	800	1600	PLATINUM DS	12000
4.	1600	3200	GOLD DS	24000
5.	3200	6400	STAR DS	48000
6.	6400	12800	PEARL DS	150000 +BANGKOK TOUR 4 DAYS & 3 NIGHT
7.	12800	25600	CORAL DS	192000+50000 BIKE FUND
8.	25600	51200	PARAS DS	384000+BALI TOUR 4 DAYS & 3NIGHT(CUPLE+2 CHILDREN)
9.	51200	102400	DIAMOND DS	250000 +600000 SWIFT CAR FUND
10.	102400	204800	RED DIAMOND DS	350000 +800000 TATA NEXON CAR FUND
11.	204800	409600	STAR DIAMOND DS	1000000 +HONGKONG TOUR +1000000 HONDA CITY CAR FUND
12.	409600	819200	ROYAL DIAMOND DS	2500000 +1000000 DIAMOND FUND
13.	819200	1638400	STAR ROYAL DIAMOND DS	3000000 +3000000 AUDI CAR FUND +MALASIYA TOUR(COUPLE +2 CHILDREN)

14.	1638400	3276800	VINUS DIAMOND DS	7000000 +4000000 HOUSE FUND+MUSCAT TOUR (4 DAYS & 3 NIGHT)
15.	3276800	6553600	STAR VENUS DIAMOND DS	10000000 +5000000 JAGUAR CAR FUND +AUSTRALIYA TOUR
16.	6553600	13107200	CROWN DIAMOND DS	20000000 +6000000 PORSCHE CAR FUND
17.	13107200	26214400	STAR CROWN DIAMOND DS	50000000 + 10000000 HOUSE FUND
18.	26214400	52428800	FOUNDER DS	100000000 +30000000 founder fund + 5DAYS & 4NIGHT EUROP TOUR (COUPLE +2 CHILD)

4. REPURCHASE INCOME

(i) SELFE REPURCHASE INCOME	10%
(ii) LEADERSHIP PERFORMANCE COMMISSION	30%
(iii) CAR FUND	5%
(iv) TRAVEL FUND	5%
(v) LEADERSHIP FUND	5%
(vi) ROYALTY FUND	5%
(vii) MILLIONAIRE CLUB FUND	5%
(viii) DIAMOND CLUB FUND	5%
(ix) FRINCHIESE COMMISSION	5%

NOTE: 10% Company will use for the rewards, which is offered by the company from time to time.

Note : C.T.O.B.V (Company Turnover Business Volume)
B.V. (Business Volume)

Total distribution of Company BV 85%

(i) . SELFE REPURCHASE INCOME (10%)

If you are purchasing 500BV on your code, then your repurchase income will be-
(500BV X 10Rs)/100 = 50 Rs

(ii) LEADERSHIP PERFORMANCE COMMISSION (30%)

[accumulated] It will be given as per the calculation given in the chart

Rank	Team B.V.	Accumulated %
Bronze DS	0-2000	8%
Platinum DS	2001-10000	12%
Star DS	10001-25000	15%
Coral DS	25001-50000	18%
Paras DS	50001-100000	21%
Star Diamond DS	100001-200000	24%
Star Royal Diamond DS	200001-400000	27%
Star Venus Diamond DS	400001- above	30%

(iii) CAR FUND (5%)

Every Platinum rank achiever will be eligible for the car fund. Car fund will be calculated 5% from C.T.O.B.V. of B.V and your team B.V.

Other Requirement

- a. Self-Rank-Platinum D.S
- b. Self B.V.-500 B.V.
- c. Team B.V.- 5000 B.V.

For Example: - let 6 direct sellers a,b,c,d,e & f are eligible for car fund with 300,450,600,900,1000&1750 B.V. and C.T.O.B.V. is 1000000B.V. then car fund will be

Total C.T.O.B.V.=1000000

Car fund be =5% of C.T.O.B.V. $=\frac{(1000000 \times 5)}{100}$
 $= 50000\text{B.V.}$

Total B.V. Of a,b,c,&d=5000

1 B.V. value = $50000/5000=10$ Rs.

Car fund of a= $300 \times 10=3000$

” ” ” b = $450 \times 10=4500$

” ” ” c = $600 \times 10=6000$

” ” ” d = $900 \times 10=9000$

” ” ” e = $1000 \times 10=10000$

” ” ” f = $1750 \times 10=17500$

Total Car fund = $3000+4500+6000+9000+10000+17500 = 50,000/-$

(iv) Travel Fund:-

Every Star rank achiever will be eligible for the travel fund. Travel fund will be calculated 5% from C.T.O.B.V. and your team B.V.

Other Requirement

a. Self-Rank-Star D.S

b. Self B.V.-1000 B.V.

c. Team B.V.- 10000B.V

d. 01 Car Fund Achiever

For Example:- let 4 direct sellers a,b,c,&d, are eligible for travel fund with 1000, 2000, 3000, & 4000 B.V. and C.T.O.B.V. is 1000000B.V. then Travel fund will be

Total C.T.O.B.V.=1000000

Travel fund be =5% of C.T.O.B.V. $=\frac{(1000000 \times 5)}{100}$
 $= 50000\text{B.V.}$

Total B.V. Of a,b,c,&d=10000

1 B.V. value = $50000/10000=5$ Rs.

Travel fund of a= $1000 \times 5=5000$

” ” ” b = $2000 \times 5=10000$

” ” ” c = $3000 \times 5=15000$

” ” ” d = $4000 \times 5=20000$

Total travel fund = $5000+10000+15000+20000 = 50,000/-$

(v) LEADERSHIP FUND (5%):-

Every Coral rank achiever will be eligible for the leadership fund. leadership fund will be calculated 5% from C.T.O.B.V. and your team B.V.

Other Requirement

a. Self rank- Coral D.S

b. Self B.V.- 2000 B.V.

c. Team B.V.- 20000 B.V.

d. 01 Car fund Achiever + 01 Travel fund Achiever

For Example:- let 03 direct sellers a,b,c, are eligible for leadership fund with , 2000, 3000, & 4000 B.V. and C.T.O.B.V. is 1000000B.V. then leadership fund will be

Total C.T.O.B.V.=1000000

Leadership fund be =5% of C.T.O.B.V. = $(1000000 \times 5)/100$
= 50000B.V.

Total B.V. Of a,b,c =20000

1 B.V. value = $50000/20000=2.5$ Rs.

Leadership fund of a= $5000 \times 2.5=12500$

” ” ” b = $7000 \times 2.5=17500$

” ” ” c = $8000 \times 2.5=20000$

Total Leadership fund = $12500+17500+20000 = 50,000/-$

(vi) ROYALTY FUND (5%):-

Every Diamond rank achiever will be eligible for the royalty fund. royalty fund will be calculated 5% from C.T.O.B.V. and your team B.V.

Other Requirement

- a. Self rank- Diamond D.S
- b. Self B.V.- 3000B.V.
- c. Team B.V.- 40000 B.V.
- d. 01 Car fund Achiver + 01 Travel fund Achiver + Leadership fund achiver

For Example:- let 2 direct salers a,b, are eligible for royalty fund with 18000, 22000 and C.T.O.B.V. is 1000000 then royalty fund will be

Total C.T.O.B.V.=1000000

$$\begin{aligned} \text{royalty fund be} &= 5\% \text{ of C.T.O.B.V.} = (1000000 \times 5) / 100 \\ &= 50000 \end{aligned}$$

Total B.V. Of a,b,=40000

$$1 \text{ B.V. value} = 50000 / 40000 = 1.25 \text{Rs.}$$

$$\text{royalty fund of a} = 18000 \times 1.25 = 22500$$

$$\text{„ „ „ b} = 22000 \times 1.25 = 27500$$

$$\text{Total royalty fund} = 22500 + 27500 = 50000 \text{ rs.}$$

(vii) MILLIONAIRE CLUB FUND (5%):-

Every Star Daimond rank achiever will be eligible for the millionaire fund. millionaire fund will be calculated 5% from C.T.O.B.V. and your team B.V.

Other Requirement

- a. Self rank-Star Daimond D.S
- b. Self B.V.- 6000B.V.
- c. Team B.V.- 80000 B.V.
- d. 01 Car fund Achiver + 01 Travel fund Achiver + Leadership fund achiver+01 Royalty fund

For Example:- let 2 direct salers a,b, are eligible for millionaire fund with 30000, 50000 and C.T.O.B.V. is 1000000 then millionaire fund will be

Total C.T.O.B.V.=1000000

millionaire fund be =5% of C.T.O.B.V. = $(1000000 \times 5) / 100$
= 50000

Total B.V. Of a,b, =80000

1 B.V. value = $50000 / 80000 = 0.625$ Rs.

millionaire fund of a= $30000 \times 0.625 = 18750$

” ” ” b = $50000 \times 0.625 = 31250$

Total millionaire fund = $18750 + 31250 = 50000$ rs.

(viii) DAIMOND CLUB FUND(5%):-

Every Star Royal Daimond rank achiever will be eligible for the Daimond Club fund. Daimond Club fund will be calculated 5% from C.T.O.B.V. and your team B.V.

Other Requirment

a. Self rank-Star Royal Daimond D.S

b. Self B.V.- 12000B.V.

c. Team B.V.- 160000 B.V.

d. 01 Car fund Achiver + 01 Travel fund Achiver + Leadership fund achiver+01 Royalty fund+01 Millionaire fund

For Example:- let 1 direct salers a, are eligible for Daimond Club fund with 160000 and C.T.O.B.V is 1000000B.V. then Daimond Club fund will be

Total C.T.O.B.V. =1000000

Daimond Club fund be =5% of C.T.O.B.V. = $(1000000 \times 5) / 100$
= 50000

Total B.V. Of a =160000

1 B.V. value = $50000/160000=0.3125$ Rs.

Daimond Club fund of a= $160000 \times 0.3125=50000$

Total Daimond Club fund =50000 rs.

(ix) Franchise: -

Company maintain their store in every distt. for the store maintenance company will provide 5% of the B.V. to the person who take the franchise.

Sales Growth Commission & Sales Performance Commission will be Closed weekly i.e (Saturday)

Repurchase Income will be closed monthly i.e. – (last date of every month)

Deduction – TDS according to Income Tax Law